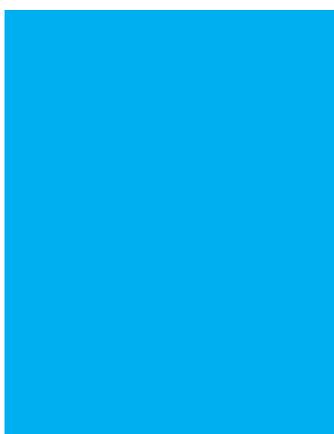
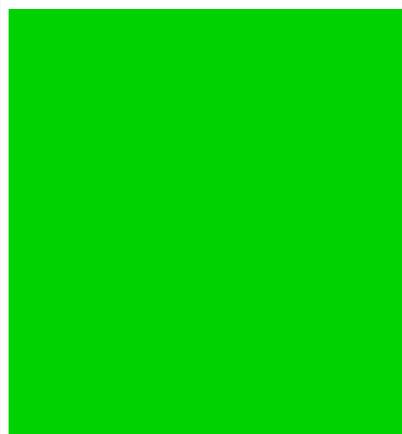




# Palm Beach County Office of Equal Business Opportunity

## Quarterly Participation Report FY 2024 (Q3) April 1, 2024 – June 30, 2024



# Our Why · Mission · Vision

## OUR WHY

To eliminate the disparity small businesses experience in public and private sector contracting.

## MISSION

To foster the inclusion of local S/M/WBEs in the County's procurement process which influences the economic development of the County

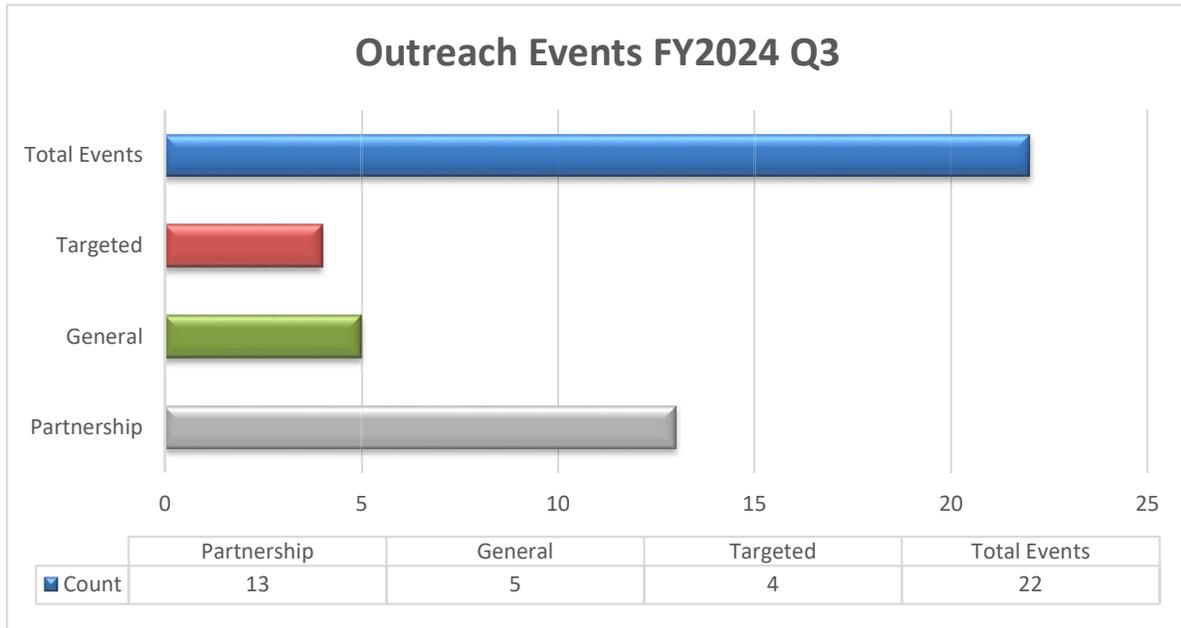
## VISION

To be the most valuable resource and leading advocate for S/M/WBEs throughout Palm Beach County.

## Outreach Events FY2024 (Q3)

Outreach is a tool used to generate interest in doing business with Palm Beach County and encourage S/M/WBEs to become certified vendors. The outreach events are classified into three (3) categories. **(1) General** - which refers to outreach events marketed to the general public. These events involve Business to Business networking, certification, other training, and technical assistance. **(2) Partnership**, which refers to outreach in collaboration with other agencies, organizations, and resource partners. **(3) Targeted** outreach focuses on specific industries for specific purposes. Notification of these events are distributed through email correspondence and outreach events.

**Chart 1**



**Table 1**

Fiscal YR	Quarter	Date	Outreach	Activity	Outreach Targeted/General/Partnership	District
FY24 Q3		2024.04.03	Outreach	Central PB Chamber Florida Legislative Session Recap	Partnership	2
FY24 Q3		2024.04.06	Outreach	National Coalition of 100 Black Women Econ. Summit	Partnership	2
FY24 Q3		2024.04.09	Outreach	Industry Stakeholder Meeting	Targeted	3
FY24 Q3		2024.04.24	Outreach	Women's Leadership Forum	Partnership	7
FY24 Q3		2024.04.29	Outreach	Small Business Week Advisory Committee Kickoff Breakfast	General	2
FY24 Q3		2024.04.30	Outreach	Small Business Week Goods and Services Outreach Event	General	5
FY24 Q3		2024.05.01	Outreach	Small Business Week Networking Event	General	7
FY24 Q3		2024.05.02	Outreach	Small Business Week Food Truck Event	General	3
FY24 Q3		2024.05.03	Outreach	Small Business Week Hard Hats and Suits	Targeted	3
FY24 Q3		2024.05.09	Outreach	The Elder's Table - Delray Beach	Partnership	7
FY24 Q3		2024.05.13	Outreach	Vision Latina Radio	Partnership	7
FY24 Q3		2024.05.17	Outreach	City of Delray Beach Small Business Expo	Partnership	7
FY24 Q3		2024.05.23	Outreach	TED Center/FWBC "Get It Done" Certification Workshop	Partnership	5
FY24 Q3		2024.06.01	Outreach	PBC Youth Services Department Xcel Mentorship Workshop	Partnership	3
FY24 Q3		2024.06.07	Outreach	Lantana Chamber of Commerce Promote Your Business	Partnership	2
FY24 Q3		2024.06.13	Outreach	RFP Briefing with Palm Tran	Targeted	Countywide
FY24 Q3		2024.06.15	Outreach	Juneteenth Event w/Sickle Cell Foundation	General	6
FY24 Q3		2024.06.18	Outreach	Greater Boca Chamber Economic Development Committee Meeting	Partnership	4
FY24 Q3		2024.06.21	Outreach	Solid Waste Authority Business PowerNet	Partnership	2
FY24 Q3		2024.06.26	Outreach	Business Development Board Economic Development Roundtable	Partnership	2
FY24 Q3		2024.06.27	Outreach	PBC Justice Services Reentry Seminar	Partnership	6
FY24 Q3		2024.06.29	Outreach	Love, Hope, and Healing Inc. Youth Workshop	Targeted	3

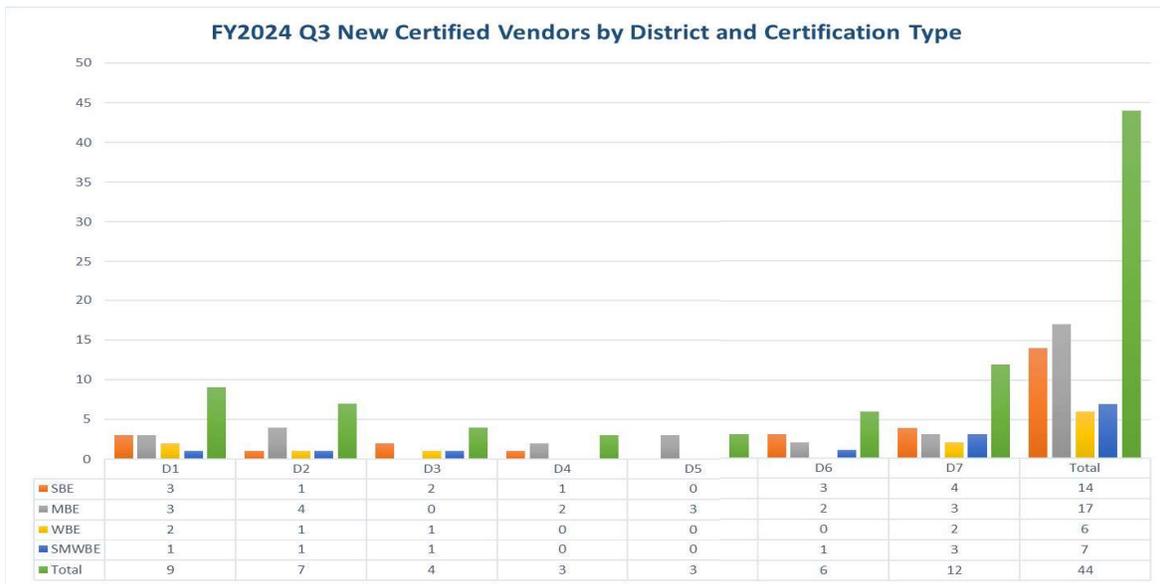
**Certification**

Certification is the process that OEBO uses to determine whether a firm is a bona-fide small, minority and/or women business enterprise. Firms must satisfy the eligibility criteria for certification every three (3) years to be recertified. The definitions for the SBE certification categories are as follows:

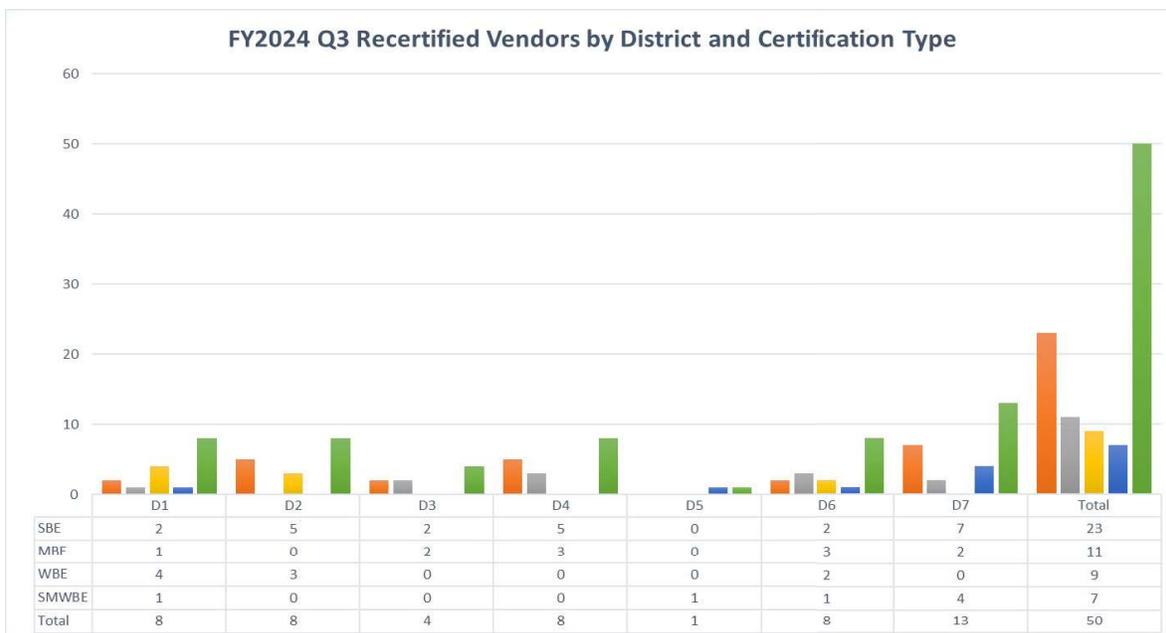
- SBE – Small Business Enterprise (Predominately White Males)
- S/WBE – Small Women Business Enterprise (Predominately White Females)
- S/MBE – Small Minority Business Enterprise (Asian, Black, Hispanic & Other Males)
- S/M/WBE – Small Minority Women Business Enterprise (Asian, Black, Hispanic & Other Females)

Charts two (2) through four (4) displays new and recertified vendors during FY2024 Q3 by certification type and district. Chart five (5) on page five (5) shows the overall total of certified vendors by certification type.

**Chart 2**

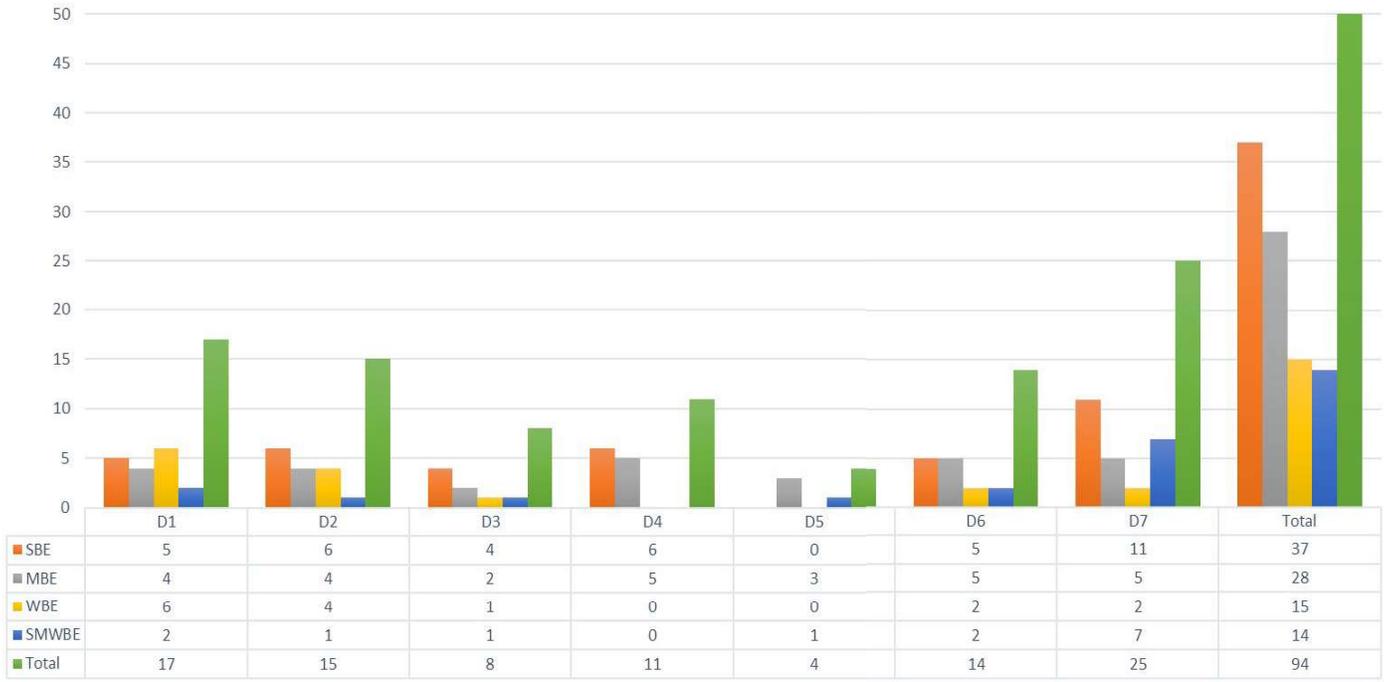


**Chart 3**



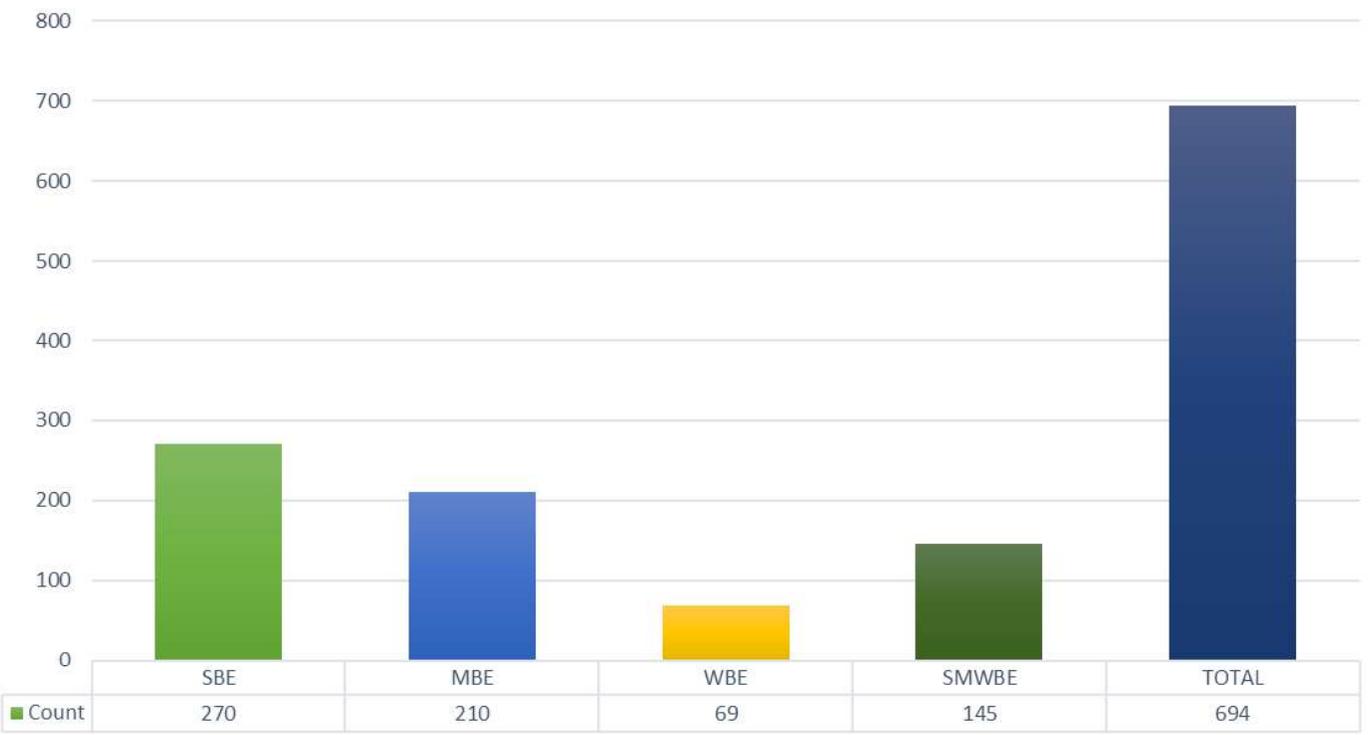
**Chart 4**

**FY2024 Q3 Certified and Recertified Vendors by District and Certification Type**



**Chart 5**

**FY2024 Q3 Overall Total of Certified Vendors by Certification Type**

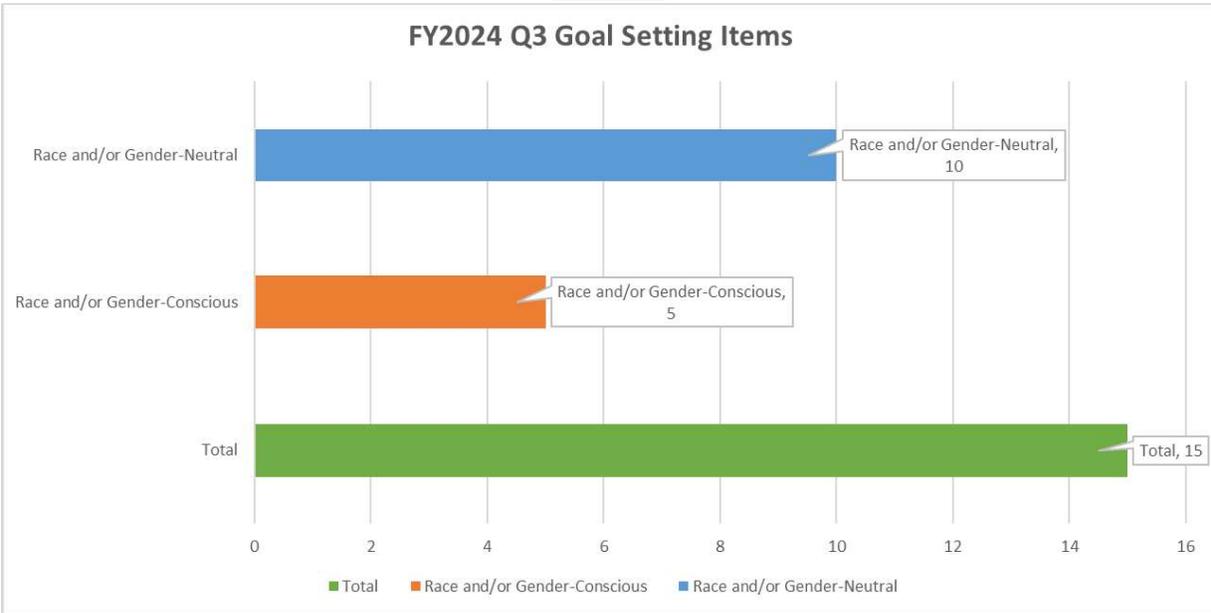


It should be noted that M/WBE vendors might be reflected under a different certification type regardless of their race and gender due to individual requests made during the certification period (i.e., a minority/woman vendor requested not to be certified as an S/M/WBE and will be included in the SBE category).

## Goal Setting

The Goal Setting Committee (GSC) reviewed 15 proposed projects. Race and/or Gender-Neutral Affirmative Procurement Initiatives (API) were applied to ten (10) and five (5) of the items presented received Race and/or Gender-Conscious APIs. The MBE and WBE subcontracting goals ranged from three (3) percent to 20 percent participation based on the availability of certified M/WBEs.

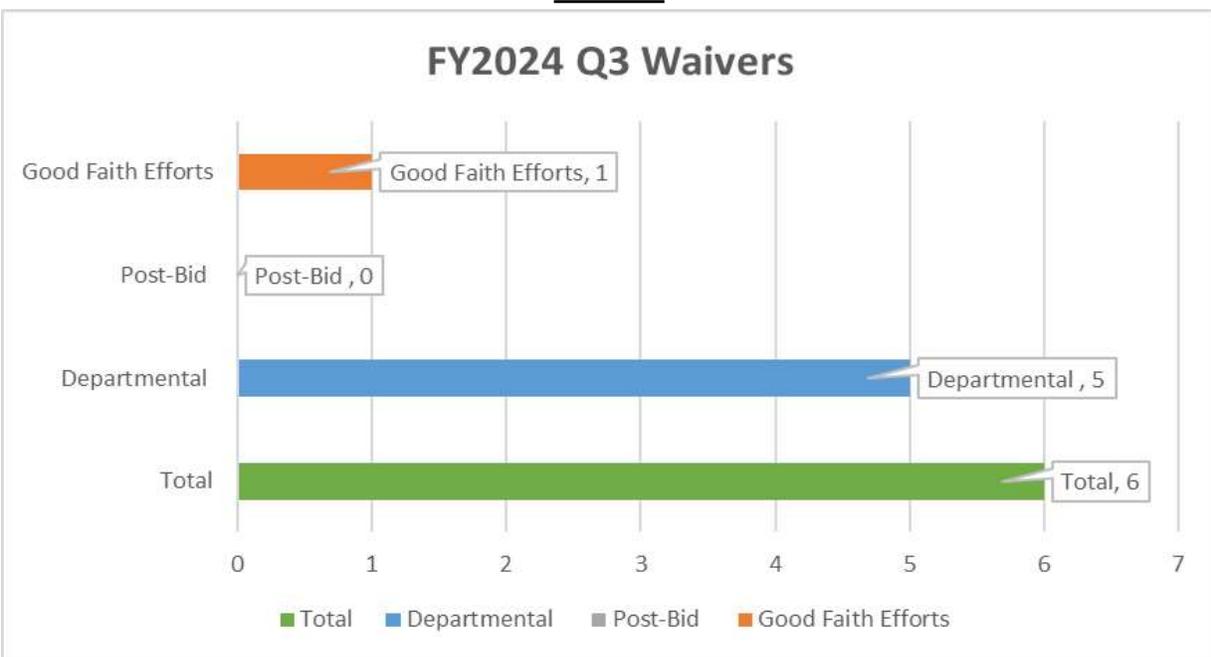
**Chart 6**



## Waivers

Six (6) waivers were granted during this reporting period. One (1) Good Faith Effort and five (5) Departmental.

**Chart 7**



### **Small/Minority/Women Business Enterprise Participation**

The following charts on pages seven (7) through nine (9) reflect S/M/WBE participation during this reporting period. The data presented displays the overall sum of payments made to both prime contractors and subcontractors across all industries to provide a comprehensive view of small business involvement in the County's procurement activity. The data also include funds disbursed to small businesses related to ongoing contracts from the previous Small Business Enterprise (SBE) program, and exempt purchases and contracts awarded through the current Equal Business Opportunity (EBO) program that have been recorded since FY2019. Payments made to minority businesses include males and females. The definitions for the SBE categories are as follows:

- SBE – Small Business Enterprise (Predominately White Males)
- S/WBE – Small Women Business Enterprise (Predominately White Females)
- S/MBE – Small Minority Business Enterprise (Asian, Black, Hispanic, & Other Males)
- S/M/WBE – Small Minority Women Business Enterprise (Asian, Black, Hispanic, & Other Females)

### **Non-Exempt SBE Contract Payments**

This SBE summary report includes payments made from non-exempt agreements of the previous SBE program. The contracts under the SBE Program will continue to run until the contracts are complete.

**Chart 8**

FY2024 Q3 S/M/WBE Participation Report Non-Exempt Payments SBE Program		
Payment Classification	Total Dollars	Percent
SBE Payments	\$881,158.38	11.74%
WBE Payments	\$74,422.96	0.99%
MBE Asian Payments	\$388,406.62	5.17%
MBE Black Payments	\$16,402.33	0.22%
MBE Hispanic Payments	\$50,744.59	0.68%
S/M/WBE Payments	\$1,411,134.88	18.80%
Non-S/M/WBE Payments	\$6,097,142.89	81.21%
<b>Total Payments</b>	<b>\$7,508,277.77</b>	<b>100%</b>

**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Non-Exempt EBO Contract Payments**

This EBO summary report includes payments from both formal and informal agreements that are not exempt and include an API in accordance with the current ordinance. Contracts that were not assigned an API had a total expenditure of \$12,145,750.76.

**Chart 9**

FY2024 Q3 S/M/WBE Participation Report Non-Exempt Payments EBO Ordinance		
Payment Classification	Total Dollars	Percent
SBE Payments	\$8,536,621.38	10.20%
WBE Payments	\$2,657,348.16	3.18%
MBE Asian Payments	\$856,901.57	1.02%
MBE Black Payments	\$886,849.65	1.06%
MBE Hispanic Payments	\$2,831,222.70	3.38%
MBE Native American	\$107,919.00	0.13%
S/M/WBE Payments	\$15,876,862.46	18.97%
Non-S/M/WBE Payments	\$67,784,320.93	81.02%
Payments w/an API	\$83,661,183.39	99.99%
Payments w/o an API	\$12,145,750.76	
<b>Total Payments</b>	<b>\$95,806,934.15</b>	

**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Non-Exempt SBE & EBO Contract Payments**

This summary represents non-exempt purchases and consists of two types of agreements - formal and informal under the current EBO program and ongoing agreements from the previous SBE program.

**Chart 10**

FY2024 Q3 S/M/WBE Participation Report Non-Exempt Payments SBE & EBO Combined		
Payment Classification	Total Dollars	Percent
SBE Payments	\$9,537,634.77	9.23%
WBE Payments	\$2,865,361.96	2.77%
MBE Asian Payments	\$1,246,559.30	1.21%
MBE Black Payments	\$924,563.88	0.89%
MBE Hispanic Payments	\$2,881,967.29	2.79%
MBE Native American	\$107,919.00	0.10%
S/M/WBE Payments	\$17,564,006.20	16.99%
Non-S/M/WBE Payments	\$85,751,205.72	83.00%
<b>Total Payments</b>	<b>\$103,315,211.92</b>	<b>100%</b>

**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

## Exempt Contract Payments

This summary report includes purchases classified as exempt, which include but are not limited to the following type of procurements: sole source, emergency, federal and state funded contracts, and agreements with municipal government and non-profit agencies.

### Chart 11

FY2024 Q3 S/M/WBE Participation Report Exempt Payments		
Payment Classification	Total Dollars	Percent
SBE Payments	\$1,698,431.04	1.51%
WBE Payments	\$670,696.15	0.60%
MBE Asian Payments	\$42,106.00	0.04%
MBE Black Payments	\$1,281,746.80	1.14%
MBE Hispanic Payments	\$632,166.57	0.56%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$4,325,146.56	3.85%
Non-S/M/WBE Payments	\$107,976,942.79	96.15%
<b>Total Payments</b>	<b>\$112,302,089.35</b>	<b>100%</b>

**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

## Exempt and Non-Exempt Contract Payments

This report details all purchasing activities in the organization. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and current program across all business industries.

### Chart 12

FY2024 Q3 S/M/WBE Participation Report Exempt and Non-Exempt Payments Combined		
Payment Classification	Total Dollars	Percent
SBE Payments	\$11,236,065.81	5.21%
WBE Payments	\$3,536,058.11	1.64%
MBE Asian Payments	\$1,288,665.30	0.60%
MBE Black Payments	\$2,206,310.68	1.02%
MBE Hispanic Payments	\$3,514,133.86	1.63%
MBE Native American	\$107,919.00	0.05%
S/M/WBE Payments	\$21,889,152.76	10.15%
Non-S/M/WBE Payments	\$193,728,148.51	89.85%
<b>Total Payments</b>	<b>\$215,617,301.27</b>	<b>100%</b>

**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Participation by Industry FY2024 (Q3)**

The following chart lists payments made which are classified as non-exempt contracts under the current EBO Ordinance.

**Chart 13**

<b>FY2024 Q3 Participation Report by Industry</b>		
	<b>Payments</b>	<b>Percent</b>
<b>Construction</b>		
SBE	\$ 6,055,773.63	12.03%
MBE	\$ 1,261,714.00	2.51%
WBE	\$ 1,884,047.65	3.74%
<b>S/M/WBE</b>	<b>\$ 9,201,535.28</b>	<b>18.28%</b>
Non-S/M/WBE	\$ 41,139,497.15	81.72%
Total Payments	\$ 50,341,032.43	100%
<b>Goods/Services</b>		
SBE	\$ 1,676,893.02	9.63%
MBE	\$ 1,480,242.09	8.50%
WBE	\$ 571,920.72	3.28%
<b>S/M/WBE</b>	<b>\$ 3,729,055.83</b>	<b>21.41%</b>
Non-S/M/WBE	\$ 13,682,766.93	78.58%
Total Payments	\$ 17,411,822.76	100%
<b>Professional Services CCNA (Consultant's Competitive Negotiation Act)</b>		
SBE	\$ 797,197.28	9.74%
MBE	\$ 1,395,200.12	17.05%
WBE	\$ 194,654.79	2.38%
<b>S/M/WBE</b>	<b>\$ 2,387,052.19</b>	<b>29.17%</b>
Non-S/M/WBE	\$ 5,793,975.20	70.82%
Total Payments	\$ 8,181,027.39	100%
<b>Professional Services Non-CCNA</b>		
SBE	\$ 6,757.45	0.09%
MBE	\$ 545,736.71	7.06%
WBE	\$ 6,725.00	0.09%
<b>S/M/WBE</b>	<b>\$ 559,219.16</b>	<b>7.24%</b>
Non-S/M/WBE	\$ 7,168,081.65	92.76%
Total Payments	\$ 7,727,300.81	100%
<b>Overall Totals for All Industries Combined</b>		
SBE	\$ 8,536,621.38	10.20%
MBE	\$ 4,682,892.92	5.60%
WBE	\$ 2,657,348.16	3.18%
<b>S/M/WBE</b>	<b>\$ 15,876,862.46</b>	<b>18.98%</b>
Non-S/M/WBE	\$ 67,784,320.93	81.02%
Total Payments	\$ 83,661,183.39	100%

**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Participation by Commission District FY2024 (Q3)**

Summaries of the procurement payments to S/M/WBEs from non-exempt contracts by Commission Districts are presented in the chart below. This chart encompasses the overall spending across all industries, including Construction, Professional Services CCNA, Professional Services Non-CCNA, and Goods & Other Services that represent prime contractors' commission district location only.

**Chart 14**

**FY2024 Q3 S/M/WBE Non-Exempt Payments by District**



**NOTE:**

1. Data reflect payments made as of July 18, 2024.
2. The detailed report, which is available upon request in electronic format only, may show variances due to the reallocation of payments based upon the subcontractors' commission district.
3. Data are subject to change due to updates made post report.
4. Due to rounding, percentage may not equal 100.
5. Minority women participation are included in their respective minority groups.